

EMAIL MARKETING

CHECKLIST

DEFINE YOUR GOAL •

Start by clarifying the purpose of your email campaign. Are you promoting a new product, sharing valuable content

KNOW YOUR AUDIENCE

Segment your email list based on demographics, preferences, and behavior.

COMPELLING SUBJECT LINE

Your subject line should be concise, intriguing, and relevant. It's the first thing recipients see, so make it compelling enough to encourage them to open the email.

PERSONALIZE YOUR CONTENT

Address recipients by their names and use dynamic content to provide personalized recommendations

ENGAGING CONTENT

Craft concise and valuable content that aligns with your goal. Use a mix of text, images, and even videos

DESIGN RESPONSIVELY

Optimize your email design for various devices and screen sizes.
Ensure that your email looks great and functions well on desktops,

CALL TO ACTION

Include a clear and compelling CTA that guides recipients on what action to take next. Use action-oriented language and make the CTA button visually distinct.

MOBILE-FRIENDLY

A significant portion of email opens occurs on mobile devices. Ensure that your email is mobile-responsive,

with easily tappable buttons and legible text.

For more details, you may visit www.pointtobusinessservices.com



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TEST BEFORE SENDING

Always preview and test your email across different email clients and devices. Check for formatting issues, broken links, and overall appearance.

UPDATED CONTACT LIST

Regularly clean your email list to remove inactive or bounced email addresses. This improves deliverability and ensures that you're targeting an engaged audience.

A/B TESTING

Experiment with different subject lines, content variations, and CTAs through A/B testing. Analyze the results to refine your email strategies.

COMPLIANCE

Ensure your email complies with GDPR, CAN-SPAM, and other relevant regulations. Include an unsubscribe option and your business's physical address.

TRACKING AND ANALYTICS

Integrate tracking tools to monitor open rates, click-through rates, and other key metrics.
Analyze the data to measure the success of your campaign.

OPTIMIZE SEND TIMES

Test different send times to identify when your audience is most responsive. This can significantly impact the success of your email campaigns.



Find out more at:

www.pointtobusinessservices.com

\(\sigma\) +91-82964 39334

info@pointtobusinessservice.com